

FEATURE COMPARISON BETWEEN AVAYA PARTNER (Your Existing System) AND AVAYA IP OFFICE

Item	Feature	Partner	IP Office
1	Management	Outdated application w special cables	Standalone Application over IP
2	License Cost Version Upgrade	none	one time
3	License Cost per Phone	none	none
4	License Cost per Trunk Line	none	none
5	IP Phones (remote location)	no	yes
6	Analog Phones	yes	yes
7	Network Upgrade Recommended	not needed	not needed
8	Color Display Phones	no	yes with VoIP phones
9	Choice of Phone Manufacturers	Yes but limited to a few models	Wide variety of older and newer models
10	Interconnected Locations	no	yes, multiple sites can be tied together
11	Cost	hard to find parts higher phone cost	phones are abundant prices lower
12	Warranty	out of warranty	one year refurbished, two years new
13	Operator PC Screen	no	yes on new systems
14	Operator Side Car	yes	yes
15	Touchscreen Phones	yes	yes with VoIP phones on new system
16	Forwarding programming	on phone	on phone, w new system also browser
17	Call History	phone	phone
18	Voicemail Useage	Voice prompted on phone	Menu driven on phone, easy to use
19	Multiple voicemail lights	1 mailbox per phone on lihgt	greater mailbox flexibility
20	Overhead paging interface	added cost	direct connect possible
21	Music on Hold	external box needed	needs external box for MP3s - wavs on PBX
22	Extension Capacity	40	add modules for up to 250 refurb, 500 new
23	Additional Rack Needed	no	rack or wall mount possible
24	Cordless Phones	no	cell phone integration cost effective
25	Voicemail to Email	no	yes
26	Global Address Book	only individual	Integrated in address book w name lookup
27	Backup and Restore	difficult	streamlined and reliable
28	Can be installed on virtual server	no	Voicemail part of system - yes, Main - no
29	Native Group Policies	no	yes, can change groups of phones buttons easily
30	Phones with Paperless labels	no	yes. button descriptions on the screen.
31	Programmable with browser	no	yes, users can adjust their phones + more